



Meet your Relationship Manager

Ian Walsh

Relationship Manager – Brisbane

"I understand that for many of my clients 'time is money'. With Medfin's streamlined processes and minimal application requirements, I can provide solutions in a timeframe that meets or exceeds expectations. Customer satisfaction is my goal and I often receive referrals from satisfied clients. To me this is the ultimate compliment. It's the 'individual attention' from a 'Relationship Manager' that makes the difference."



After 20 years with NAB, Ian transferred to Medfin – a wholly owned subsidiary of National Australia Bank. His experience as a Private Bank Relationship Manager has allowed him a deep understanding of the finance needs of professional people. Ian's specialty is wealth creation and protection strategies.

Medfin's high quality customer service saves you time. Our experienced Relationship Managers make finance simple by minimising paperwork and arranging meetings at a time and place that suit you.

With more than 20 years of market presence, Medfin is an Australian leader in finance for healthcare professionals.

Contact **Ian Walsh** your local Medfin Relationship Manager, direct **07 3371 9200**, mobile **0403 533 353** or turn over for a fax reply form.

Consider it done!

Practice • Equipment • Motor vehicle • Residential investment property • Cash flow •
Investment in superannuation* • Home*

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nabhealth



Medfin Australia Pty Limited

Quotation/Appointment request sheet

Fax: 07 3217 7007

Attention: Ian Walsh

From:

Date:

Profession:

My contact details are:

I would prefer to be contacted (date/time):

Yes, I would like more information on how Medfin can help me with:

- Acquiring a practice
- Adding medical equipment to enhance patient care
- Refurbishing existing or new premises
- Updating or adding a new car
- Better use of my cash flow with a Med-e-credit working capital facility
- Improving efficiency with computing and office equipment
- Arranging a home loan for owner occupation* or investment
- Protecting my income and family*
- Financial planning*

Comments:

All finance facilities offered above are subject to credit approval. *Not supplied by Medfin

If you do not wish to receive any material from Medfin in the future, please indicate this by ticking the appropriate box below (noting your name and address) and fax to Medfin on 02 9460 6870.

I do not wish to receive any material from Medfin in the future